



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Netcore Solutions

Virtual Campus Recruitment – 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 15th May 2021, 10 AM

Company	Netcore Solutions
Website	www.netcore.in
Batch	2021
Date of Campus	Will be informed Later
Job Title	Sales Development Executive
Eligible Degrees	Any Graduate / Any Post-Graduate (MBA Graduates)
Eligible Branches	All Branches
Other Skills Required (If any)	<ul style="list-style-type: none">• Highly motivated, driven, and self-starting individual with enthusiasm to learn and pursue a career in technology sales• Ability to work in a fast paced, team environment with excellent time management and organizational skills• Willingness to learn sales tools: Salesforce, LinkedIn, and other productivity tools• Excellent written and verbal communication skills
Location	Work from home permanently OR Lower Parel, Mumbai US Shift : 7 pm to 4 am
Compensation (CTC)	CTC of 5 LPA. (4.5 lpa fixed plus 50k variable) (MBA Graduates) For Graduates 3.5 LPA (3.15 LPA fixed)
Job Requirements	<ul style="list-style-type: none">• Generate business opportunities to drive pipeline growth for net new business in target accounts.• Conduct high- level conversations with C- level and VP- level Executives to address business needs• Utilize a consistent contact attempt process to follow-up, nurture and qualify leads generated by sales and marketing campaigns• Manage, track, and report on all sales activities and results using Salesforce and required sales tools• Achieve monthly and quarterly quotas as assigned by management

	<ul style="list-style-type: none"> • Learn and maintain in-depth knowledge of our products, industry trends and competition • Provide continuous feedback to ensure process and product optimization for sales, marketing and the Netcore organization
Recruitment Process	<ul style="list-style-type: none"> • Video Assignment – Submit Video in the Link mentioned below <p>Topic for video is Introduction of yourself and Why SDR (Sales Development Representative) role suits you best</p> <p>Duration of video : 45 to 60 seconds, max 90 seconds</p> <p>Upload the video on your gmail drive Make the video link as public (Accessible to anyone with the link) Share the video link</p> <p>Tips for video assignment:</p> <ol style="list-style-type: none"> 1) Angle should be proper, look straight in the video, nostrils shouldn't be visible 2) Be in professional attire 3) There should be bright / proper lighting for you to be clearly seen 4) No background noise / other disturbances should be there 5) You should be clearly heard in the video 6) Be energetic and confident 7) Please do not read from a script 8) Be creative <ul style="list-style-type: none"> • Face to Face or Virtual Interviews at the office premises.
How to Apply?	<p>All interested students should apply latest by tomorrow Dt. 15th May 21 by 10 am</p> <p><u>CLICK HERE TO APPLY</u></p>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group